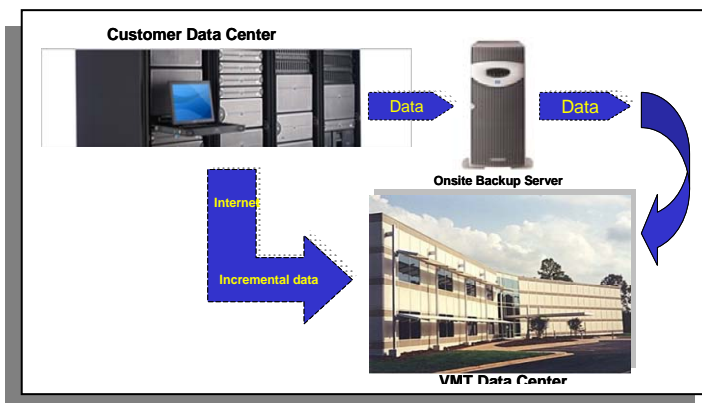




Digistor™ – Secure and Efficient Digital Data Storage

Data backup and recovery continues to be one of the top pain points for many organizations. Part of the issue is dealing with the difficulties of tape backup systems including: failed backups, tape drive failures and tape media errors. In fact about 20% of all tape backups fail nightly. Managing failed backups and recovering lost data can take up about two-thirds of the effort required to manage your organization's storage systems. The bottom line is that tape technology alone no longer provides best practice recovery service levels.

Virtual Management Technologies (VMT) has introduced an affordable and practical way to store your data using digital storage techniques. Digistor™ is an industry leading service to back up your corporate data efficiently and securely. Digistor is highly effective in restoring data in a fraction of the time required with tape backup systems. In addition, the VMT Digistor service can include moving data to tape for organizations that require tape backup for archival purposes.



Here's how Digistor works:

- Data is securely transferred to VMT
- Full data backups are made at least once per week
- All data backups are stored at VMT's data center
- Incremental changes are streamed via the Internet nightly
- Data recovery is handled by VMT as requested
- Full data restores are provided in case of disaster
- Data recovery is tested once per quarter

The Digistor service takes away all the day-to-day hassle of managing tape backup, carrying them offsite and going through the laborious backup process. VMT technicians monitor the backups daily to ensure the software and procedures are running properly. Each quarter, VMT runs data recovery tests to ensure the backup systems are optimized.

Digistor Service Benefits:

- 24/7 management of data collection and offsite backup
- Recovery needs defined by clients – frequency of backups, custom requirements, user security
- Security of offsite data storage
- Ability to store archive data and make it accessible via the Internet
- Faster recovery of data in case of loss or disaster
- Easier recovery of lost files – the most common recovery request
- Reallocation of your staff resources to key business IT projects that deliver high value

For more information on how the Digistor service can help reduce your costs and improve your data recovery, please call VMT: 770-751-1110 ext 111, or visit our website: www.VMTech.net.